



Calyx Transportation Group Expertise + Experience = Smart Solutions

Calyx Transportation Group, a \$250-million+ transportation and logistics firm with more than 1,000 employees across Canada, leverages leading-edge technology and its decades of expertise and experience to get your goods where they need to go at the right time and at a competitive cost.

“As a whole, we are more than the sum of Calyx’s many parts, so we can assist customers with their entire supply chain strategy to boost efficiencies and ultimately drive out costs,” says Dean Juliano, Vice-president, Sales and Marketing, Calyx Transportation Group, Concord, Ont. “Whether you’re moving product into, out of, or across North America, we will provide the most timely, cost-effective Calyx offering.”

Calyx helps its customers, which includes some of Canada’s largest corporations in retail, consumer packaged goods and many other industries, gain a competitive advantage with solutions that meet their challenges and align with their overall objectives.

In the past few years, Calyx has focused on the delivery of four core offerings through its brand-name operations to maximize the reliability, flexibility and transparency that our customers demand and depend on:

4PL/Transportation Management: Hyphen is a non-asset based 4PL and transportation management firm. Its consultative expertise, leading-edge technology and economies-of-scale allow customers to fully focus on their core competencies.

3PL/Warehousing and Dedicated Transportation capabilities: Our asset-based **Indis** and **Muir’s** divisions offer more than 1,000,000 sq. ft. of warehouse space Canada-wide with full pick, pack and ship capabilities as well as dedicated fleet/closed loop transportation offerings. Customized solutions interface with customers’ host systems to allow information to flow in real-time.

International Freight Forwarding: Euroworld’s long-term relationships with global steamship lines and air carriers gets your products to and from North America, while providing customized reporting, full shipment visibility and a proactive business management approach.

Ground Transportation: Calyx Ground Transportation Solutions can handle a single skid to a full load, by rail, road or expedited through our national terminal network. Since the consolidation of **National Fast Freight** rail and **Totalline** road services last fall, Calyx Ground Transportation Solutions is focusing on delivering continuous improvement and a wider service offering, while driving out costs to bring more value to our customers, says President Patrick Cain, who has more than 27 years of logistics and supply chain experience.

The streamlined company’s one-call, one-pickup approach, regardless of mode, delivers simplicity, improved processing and freight flow through our terminals. Callers get all of the necessary information from that first, single point of contact, then benefit from the efficiencies offered by an integrated technology platform (telecom, internet, email, track and trace), enhanced reporting capabilities including real-time information in customizable formats, and opportunities for simpler invoicing.

“We customize solutions to meet clients’ needs, whether it’s speed to market or the most economical option on your national TL and LTL shipping requirements,” says Cain.

Calyx is a unique, one-stop corporation that offers high-level consultative, customizable management services in combination with a wide range of specific logistics and transportation offerings – all through its expert, experienced and dedicated divisions. In fact, Calyx Ground Transportation Solutions recently helped a large Canadian retailer reengineer its supply chain to achieve more than \$1 million in annualized savings.

“Our customers appreciate how easy it is to do business with Calyx as well as our accountability to customer satisfaction and continuous improvement, which includes full KPI reporting and quarterly reviews,” says Juliano.

For more information on Calyx’s consultative, logistics and transportation services, please contact Dean Juliano at 905-761-3692 or deanj@calyxinc.com